

Party Britain

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an introduction to political parties in Britain which offers an examination of the main parties individual characteristics including policy organisation and support and explains the impact of smaller parties

selling and sales management in action the sales book picks out the top challenges that you are likely to face and shows you how to maximise your own performance and that of a sales team every challenge is broken down into user friendly advice that follows a clear structure the objectives of each section an overview of the main principles what

you need to do to achieve success a speed read checklist to help you remember key points whether you re looking for practical sales techniques or advice on how to build a sales strategy this easy to use guide is a must have for those involved in sales at any level

what is one nation politics what has it been and what should be it be today since ed miliband s speech at the 2012 labour party conference these questions have been much asked but not so often clearly answered outlining the historical context and offering suggestions for contemporary thinkers this comprehensive overview shows how all three major uk political parties have made a significant contribution to the one nation agenda over the past century and a half re asserting the one nation tradition inherent in interventionist liberals like keynes and lloyd george it encourages us to look beyond reformist high tory politicians such as benjamin disraeli and sketches out precedents for current politicians in areas such as house building local government the living wage a financial transaction tax and the welfare state providing an accessible guide to the one nation ideal richard carr gives those of all political persuasions some food for thought whilst pointing the way for future policy making

according to the duvergerian theories in the long run only viable parties are expected to stand for elections non viable parties should join a pre electoral coalition with another party or withdraw from competition entirely why then do non viable political parties throughout the world systematically continue presenting candidates this book responds to this evident but unanswered question to create a general theory about deviations from the duvergerian equilibrium the author argues that far from being just a random or irrational decision the choice of political parties to present candidates when they do not expect to achieve representation can be explained by the overlap of electoral arenas that generate opportunities for viable parties to present candidates where they are non viable in sum political parties will take advantage of their viability in an arena to present candidacies in other arenas where they do not have chances to become viable the building of this new theory on electoral contamination allows the construction of a new and more encompassing conceptual framework through which to make sense of what until now has been understood as disparate phenomena and contributes to a better understanding of political parties strategic behaviour

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negotiation is an essential business skill but do you really know how to do it really well this is your simple straightforward and empowering guide to effective business negotiations will help you get the result you want first time every time

whilst serving in the prestigious post of viceroy of india 1926 1931 lord irwin later the earl of halifax was kept informed about political events in britain by frequent letters from shrewd political insiders these private and previously unpublished letters offer a frank account from within the highest political circles of the baldwin government 1924 29 and the serious crisis in the conservative party which followed 1929 31 of great depth and richness this collection is an essential historical source for british history between the two world wars

am i less british focuses on the children of refugees and immigrants in north london whose parents migrated from turkey providing a rich ethnography of the lives of the children the book studies their sense of identity belonging and their transnational experiences it aims to understand how the children position themselves within a range of locations london north london and turkey where they face class hierarchy racism and discrimination and explores how they think about their sense of belonging within the contemporary political context in britain and turkey de identifying themselves from national identities and holding onto the oppressed identities appear as new forms of resistance in response to racism and exclusion the experiences of the young people reflect the complexity of their lives in changing

political and social circumstances across the borders of nation states and the importance of other categories of identity including local identities overall the book argues that the intersections of local national and transnational approaches the political context through which the lives of young people are framed and their sophisticated engagement with ideas of race class ethnicity and gender are crucial in understanding their identity formation praise for *am i less british* this is a nuanced and deeply researched study of the changing meaning of identity citizenship and belonging in today's britain drawing on her research in london among the children of turkish migrants and kurdish refugees Şimşek makes an important intervention in the conversations on britishness that are helping to shape our society john solomos university of warwick *am i less british* is a beautifully crafted ethnography of young londoners whose parents are kurdish and turkish their voices sing out from its pages and question what it means to be british and the exclusions that block an equal access to belonging and full citizenship a brilliant stunning and urgent analysis of young multicultural lives les back university of glasgow this is a wonderful addition to our understanding of conviviality in a postcolonial city here we learn from new generations of londoners as they contend with what it means to feel at home in any place at any time vron ware author of *who cares about britishness* 2007

working forward from the later seventeenth century jeremy black explores the deep history of the changing and competing understandings within the tory party of the role britain has aspired to play on a world stage with a supporting cast from pitt to disraeli churchill to thatcher the book provides a fascinating insight into the influence of history over politics and seeks to understand how the tory party has sought to navigate its way through the difficult pathways of foreign and imperial politics

how are ideas about iron age and roman pasts relevant to people in contemporary britain and how do the interests and ideologies of our own society shape the way we present curate and understand these histories this book is the first detailed study to explore these questions it addresses how iron age and roman heritage in britain is conceived and understood today and sheds new light on the continued social significance of these ancient histories ancient identities in britain investigates how ideas about the iron age and roman past remain socially relevant how they are studied in uk classrooms and presented in the media and how they are projected by ancient monuments open air museums re enactments living history exhibits and community projects across england scotland and wales adding to this survey fieldwork and interviews at five heritage venues including vindolanda castell henllys and butser ancient farm reveal the principles and motivations of professional staff and the different styles of presentation for the public an engaging and nuanced account of everyday practices this study sheds new light on the processes through which

heritage has been made throughout ancient identities in Britain explores the actions, ideas and material conditions through which these periods become and have become heritage in the present and investigates how contemporary social practices are transformed through encounters with material traces and conceptual legacies

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in this informed incisive and passionate commentary on the state of nature and conservation Mark Avery reflects on our relationship with the wildlife around us from the cats that pass through his garden to the chronic decline of farmland wildlife from the pasqueflowers he visits every spring to the proportion of national income devoted to saving nature everything is connected and everything is considered this book analyses what is wrong with certain ways we do wildlife conservation but explores some of its many successes too how can we do better to restore wildlife to everybody's lives we know how to conserve species and habitats it's time to roll out conservation measures on a much bigger scale this is a societal choice in which every nature lover can play their part reflections sets out what is needed and what part the state, environmental charities and we as individuals can play in making that happen this highly personal work from a life embedded in and dedicated to nature does not shy away from the harsh realities we face but its message ultimately is one of hope

now in its seventh edition digital marketing provides comprehensive practical guidance on how companies can get the most out of digital media and technology to meet their marketing goals

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financial fraud whether large or small is a persistent feature of the financial markets if you scratch the surface of the

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